

Message Text

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16

ORIGIN EB-11

INFO OCT-01 ARA-16 ISO-00 CAB-09 CIAE-00 COME-00 DODE-00

DOT-00 INR-10 NSAE-00 RSC-01 FAA-00 L-03 H-03 SS-20

NSC-07 /081 R

DRAFTED BY EB/AN:WBCOBB:TH

APPROVED BY EB/AN:MHSTYLES

ARA/MEX - ESHIPPY

CAB - DLITTON

EB/TT - RJWALDMANN

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R 021853Z JUL 74

FM SECSTATE WASHDC

TO AMEMBASSY MEXICO

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E.O. 11652: N/A

TAGS: ETRN, MX

SUBJECT: CIVAIR - BILATERAL NEGOTIATIONS

REF: STATE 14026, MEXICO 5528

1. DEPT HAS NOT YET BEEN CONTACTED BY MEXICAN AMBASSADOR DE OLLOQUI RE PERIOD OF EXTENSION. IF HE DOES CONTACT US WE PLAN INDICATE WILLINGNESS MODIFY OUR POSITION ON EXTENSION FROM THREE YEARS TO TWO YEARS IN RECOGNITION OF THE FACT THAT THE PRESENT ADMINISTRATION ON EACH SIDE WILL CONCLUDE ITS TERM OF OFFICE BEFORE EXPIRATION THREE YEARS, AND THAT IT IS IMPORTANT TO TAKE ADVANTAGE OF FOUNDATION OF GOOD WILL PRESENTLY EXISTING BETWEEN OUR TWO GOVERNMENTS.

2. WE APPRECIATE THAT ACCEPTANCE OF A ONE YEAR EXTENSION, AS RECOMMENDED BY EMBASSY, WOULD GET US OVER A POTENTIAL IRRITATION IN OUR CIVAIR RELATIONSHIPS. HOWEVER IT WOULD REPRESENT A CAPITULATION TO A MEXICAN PRE-CONCEPTION OF LIMITED OFFICIAL USE

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THE LENGTH OF TIME THE STATUS QUO SHOULD BE MAINTAINED.

SEVERAL US CARRIERS HAVE URGED A FIVE YEAR EXTENSION, AND ALL BUT ONE AGREE ON A THREE YEAR PERIOD, BELIEVING THAT IF THE MEXICAN HOTEL AND TOURIST INTERESTS HAVE TO CONTEMPLATE THREE YEARS WITHOUT EXPANDED SERVICE THEY WILL ATTEMPT IN INTERIM TO BRING EFFECTIVE PRESSURE ON THE GOVERNMENT TO TAKE MORE FORTHCOMING POSITION. DEPT AND CAB SHARE THIS VIEW. WE ARE ALSO CONCERNED THAT IF WE

BUCKLE ON THIS ISSUE WE WILL GIVE THE MEXICANS A FALSE IMPRESSION OF OUR NEGOTIATING POSITION AND CONVEY THE ASSUMPTION THAT WHEN PRESIDENT ECHEVERRIA TAKES A FIRM DECISION THE US DEL HAS NO CHOICE BUT TO ACCEPT IT. IF THIS OCCURS, OUR NEGOTIATING STANCE WILL BE COMPLETELY UNDERMINED AND OUR CHANCES OF ULTIMATE SUCCESS WILL BE GREATLY REDUCED. WHILE WE DO NOT WISH TO BE CONSIDERED INTRANSIGENT, AND WE DO NOT BELIEVE WE ARE, NEITHER DO WE THINK US INTERESTS WILL BE ADVANCED IF WE KNUCKLE UNDER WHEN THE MEXICANS INVOKE THE NAME OF THEIR PRESIDENT. SISCO

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